

# Forward Looking Statement

This presentation contains "forward-looking statements" relating to future events, and Canonic Ltd. (the "Company") and its parent, Evogene Ltd. ("Evogene"), may from time to time make other statements, regarding our outlook or expectations for future financial or operating results and/or other matters regarding or affecting us that are considered "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995 (the "PSLRA") and other securities laws, as amended. Statements that are not statements of historical fact may be deemed to be forward-looking statements. Such forward-looking statements may be identified by the use of such words as "believe", "expect", "anticipate", "should", "planned", "estimated", "intend" and "potential" or words of similar meaning. We are using forward-looking statements in this presentation when we discuss our value drivers, commercialization efforts and timing, product development and launches, estimated market sizes and milestones, as well as the capabilities of Evogene's and our technology.

Such statements are based on current expectations, estimates, projections and assumptions, describe opinions about future events, involve certain risks and uncertainties which are difficult to predict and are not guarantees of future performance. Readers are cautioned that certain important factors may affect the Company's actual results and could cause such results to differ materially from any forward-looking statements that may be made in this presentation. Therefore, actual future results, performance or achievements, and trends in the future may differ materially from what is expressed or implied by such forward-looking statements due to a variety of factors, many of which are beyond our control, including, without limitation, those described in greater detail in Evogene's Annual Report on Form 20-F and in other information Evogene files and furnishes with the Israel Securities Authority and the U.S. Securities and Exchange Commission, including those factors under the heading "Risk Factors".

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## **Market Overview**

**Cannabis Sales Growth** \$82.3 Billion by 2027

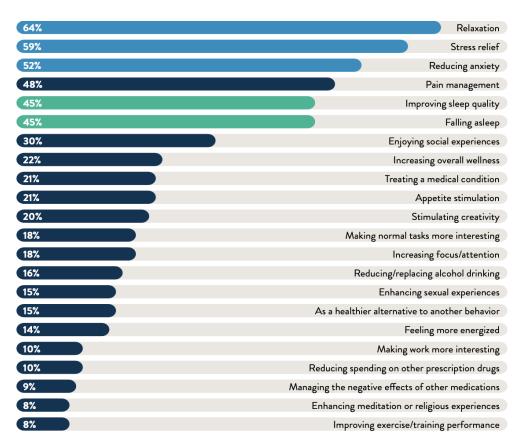


Source: https://www.marketsandmarkets.com/Market-Reports/cannabis-market-201768301.html



# **Market Segmentation**

#### **Primary Reasons for Cannabis Use**



Consumers seek to **improve their wellness** for a better quality of life due to **divers reasons** 

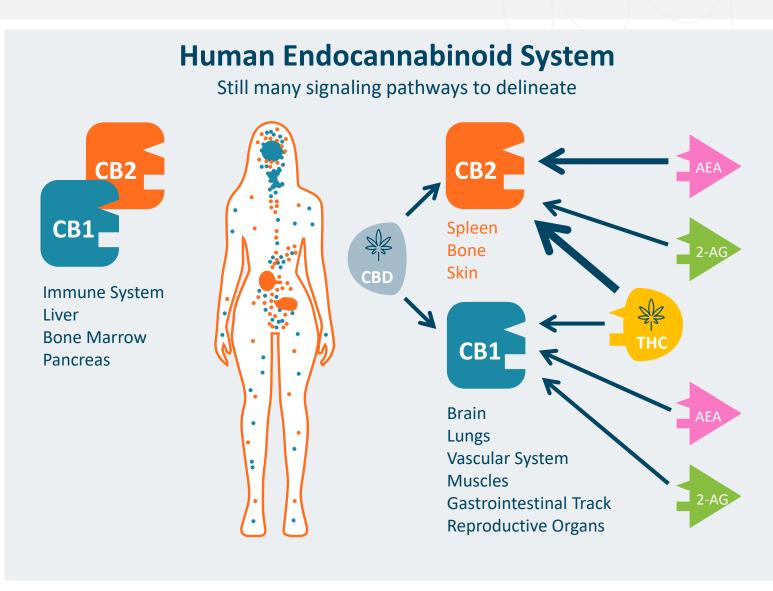
Source: https://newfrontierdata.com/product/cannabis-consumers-in-america-2023-part-1-an-overview-of-consumers-today/



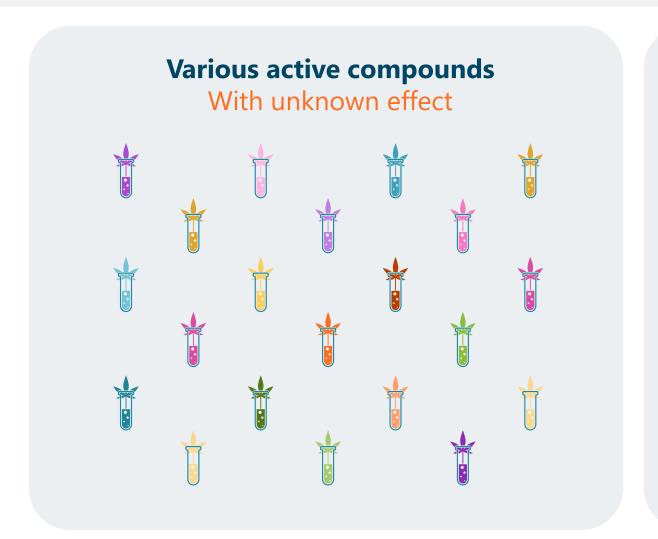
# The Challenge – Connecting Between the Plant and Our Body

# Thousands of plant metabolites (Chemical compounds) Cannabinoids Terpenes **Flavonoids** Other

**Plant** 



# Challenge Complexity - Connecting between compounds and targets







## Canonic's Solution

## **Multiple Possible Combinations**





Data driven computational biology approach for the development of tailored wellness products



# Introducing – 'Indicator AI'

Leveraging computational power with unique databases to (1) connect cannabinoids with targets, and (2) harness plant genomics diversity, for the development of precise medical cannabis products

# **Product Definition**

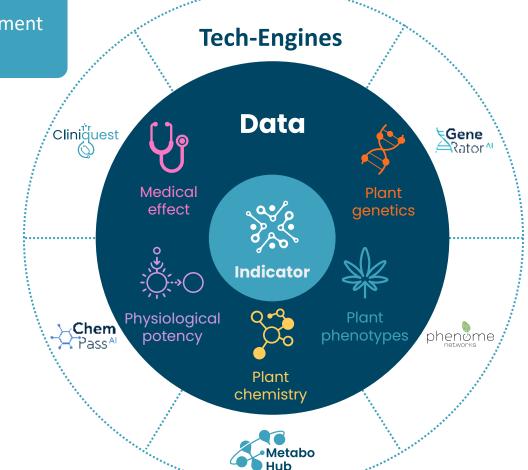
#### **Desired traits**

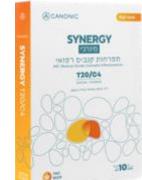
- Clinical effect
- Premium appearance
- Profitable production











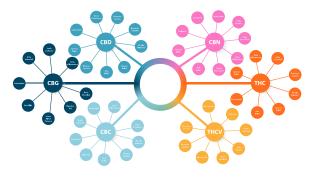


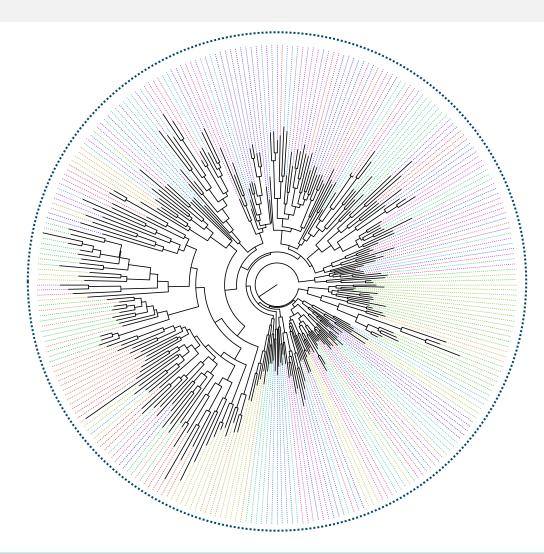
# Data – Canonic's Proprietary Variety Collection

# Various geographics origins



# Different active compounds





#### Distinct plant structures

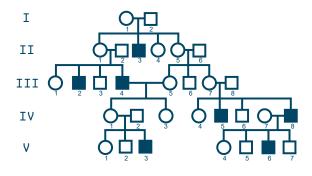


Sativa

Indica

Ruderalis

# Diverse genetic backgrounds





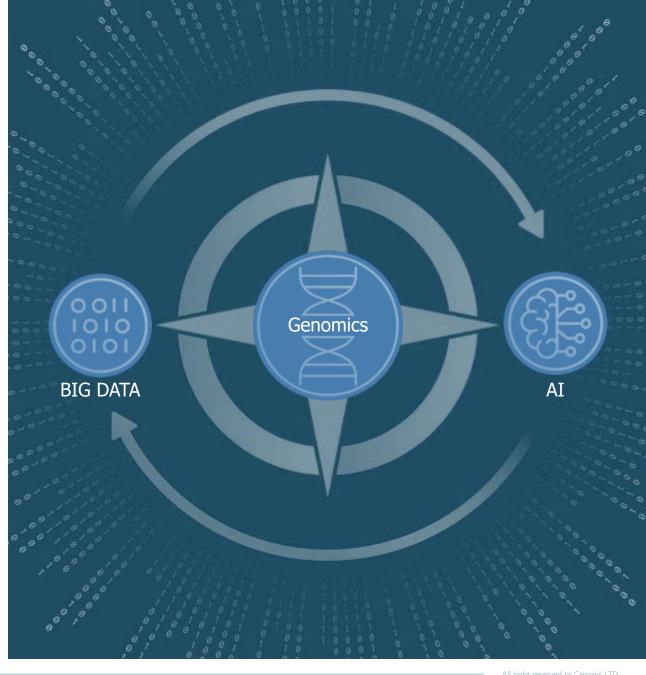
# Tech-Engines: When Data Meets **Computational Biology**

#### **Computational Genomics**

Combining deep scientific know-how with Big Data and AI technology to tailor plant genetics for improvement of plant traits and development of unique cannabis products





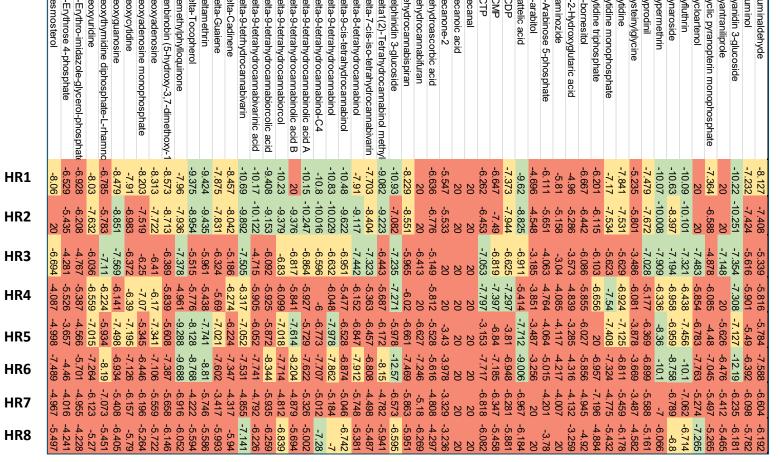




# Example 1- Connecting Cannabinoids to Human Receptors (targets)



## - Binding prediction of full spectrum physiological effect





High binding potential

Medium binding potential

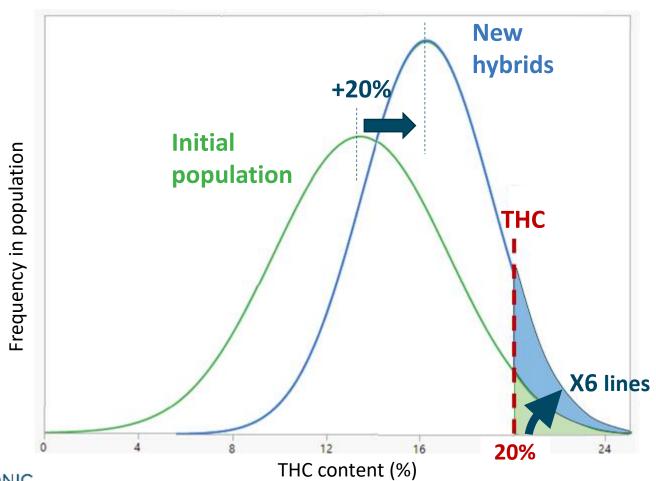
Low binding potential



# Example 2- Genomic Power

### Gene Rator Al

## **20% Increase in THC Content in Two Years**



Improved target trait by >20%

at a 3X faster rate than the

traditional industry

with proprietary THC markers



## Product Design for Specific Consumers Needs



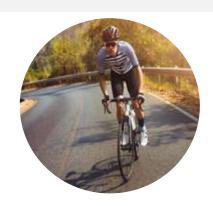
Tom, 38 - Architect

**Indication** - Combat veteran with PTSD

**Need** – Quality Sleep, Reduce Stress, Energy

**Product preference - Inflorescences** 

Day Use - T20/C4 Sativa Night Use - T20/C4 Indica



Ron, 27- Student & Triathlete

**Indication** - Suffered a car accident that left him in severe pain at age 19

**Need** - Pain Management

**Product preference - Inflorescences** 

**THC Rich + High Terpenes** 



Michelle, 53 - Tech Executive

**Indication** - Suffers from Type 2 diabetes

**Need** – Appetite Suppressant, Relaxation

**Product preference - Oil / Non Smokables** 

Day Use - THCV Night Use - T20/C4 Indica



Sarah, 70 - Retired

**Indication** – Early signs of neurodegeneration

**Need** – Reduce anxiety caused by fear of falling

Product preference – Oil / Non Smokables

**CBDV** 

<sup>\*</sup> These cases are for example purposes and are not based on real-life cases



## The 'G-nnovation' Series

1<sup>st</sup> generation products launched in Oct 2021

### Product 1: G150



**IMC\*** category **T15C3** 



**18 %** THC



High consumer rank

Product 2: G200



**IMC\*** category T20C4



**19 %** THC



High consumer rank

\*IMC- Israel Medical Cannabis agency in the Ministry of Health



# The 'High-bred' Series

2<sup>nd</sup> generation products launch in Oct 2022

SYNERGY Sativa THC 24%

(A) CANONIC

SYNERGY

COMBO Indica THC 24% MOSAIC Indica THC 23%





MASH KUSH Indica THC 24.4%



Indica Sativa
THC 23.8%

TWO STARS
Sativa
THC 24.2%





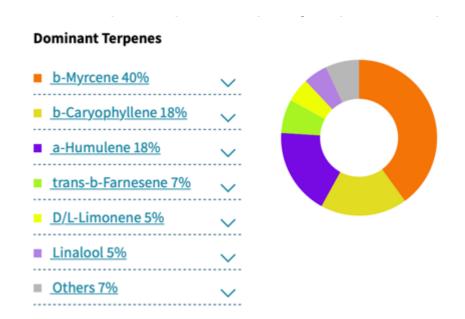
## **SYNERGY**

**Potential THC**: 18.5% – 25.83%

**CBD**: <1%

Plant Type: Sativa -dominant

**Genetic Similarity: Super Lemon Haze** 







## **MOSAIC**

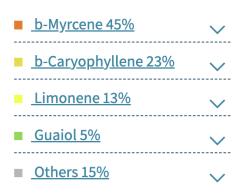
**Potential THC**: 18.64% – 25.35%

**CBD**: <1%

Plant Type: Indica

Genetic Source: G200 x Malawi

#### **Dominant Terpenes**











## **MASH KUSH**

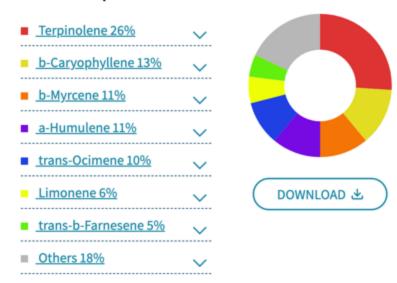
**Potential THC**: 17.37% – 24.4%

**CBD**: <1%

Plant Type: Indica-dominant

Genetic Similarity: Headband

#### **Dominant Terpenes:**







# The 'Precise' Series (under development)

launch expected in 2025



#### PRODUCT 1



Pre-clinical study: Hadassah medical center

Status: product development

**Expected launch:** 2025





#### PRODUCT 2







**Expected launch:** 2025







## **Product Pipeline**



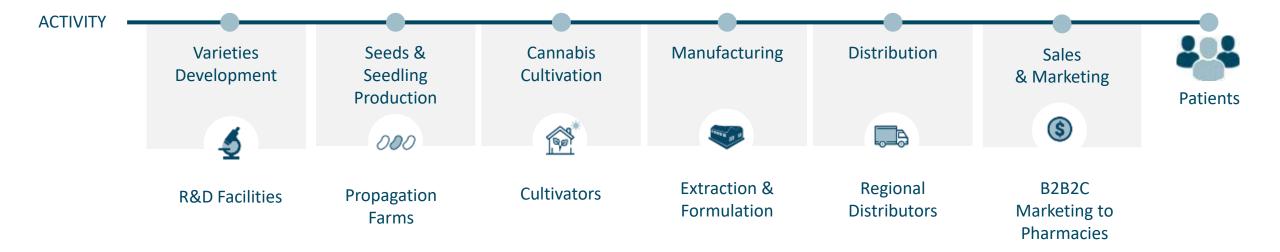


<sup>\*</sup>Subjected to new category opening by the IMCA (Yakar)



## Cannabis Value Chain – Seed to Sale

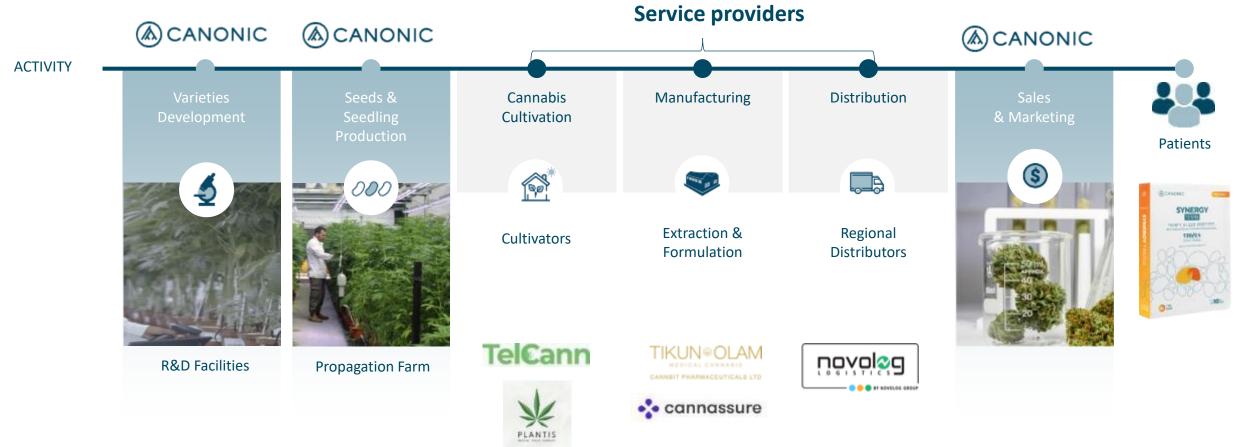
#### **Products Powered by Genomics**





## Canonic in the Cannabis Value Chain

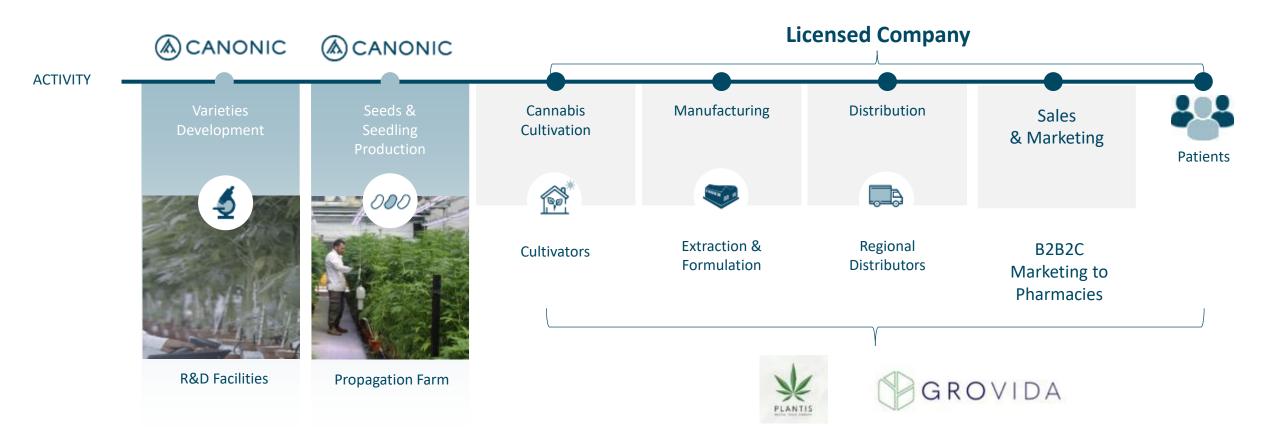
#### Direct Sales Model – Canonic Brands





## Canonic in the Cannabis Value Chain

### Royalties Sales Model – Canonic Varieties







## Team



CEO



Yaron Eldad CFO



Yaron Berger EVP Business Development



Liat Foigel Wejgman

VP Human



**Elena Huly**VP Marketing & Sales



**Dr. Michi Brog**VP Breeding & Production



### **Board of Directors**



**Ofer Haviv** Chairman of the board

Evogene President & CEO



Sassi Masliah
Board member

Evogene VP Corporate Development



Raanan Cohen Business strategy

Former CEO Koor Industries



**Dr. Arnon Heyman**Board member

Former CEO of Canonic



**Prof. Itamar Grotto**Clinical Strategy

Clinical and regulatory; Former Associate Director General at the Israeli Ministry of Health

## **Advisory Board**



**Prof. Yossi Tam**Cannabinoid clinical research

Director, Multidisciplinary Center for Cannabinoid Research of the Hebrew University



**Prof. Mike Barnes** 

Honorary Professor of Neurological Rehabilitation Chair of the Cannabis Industry Council, UK



**Dr. Konrad F Cimander**Specialist in addictional medicine

Deputy Chairman of the Medical Cannabis Society (DMCG), Germany



**Prof. Eliad Davidson** 

Director of the pain relief unit In Hadassah Medical Center



**Dr. Shai Leviatov**Plant breeding

Commercial varieties breeding for more than 30 years in top leading multinational seeds companies

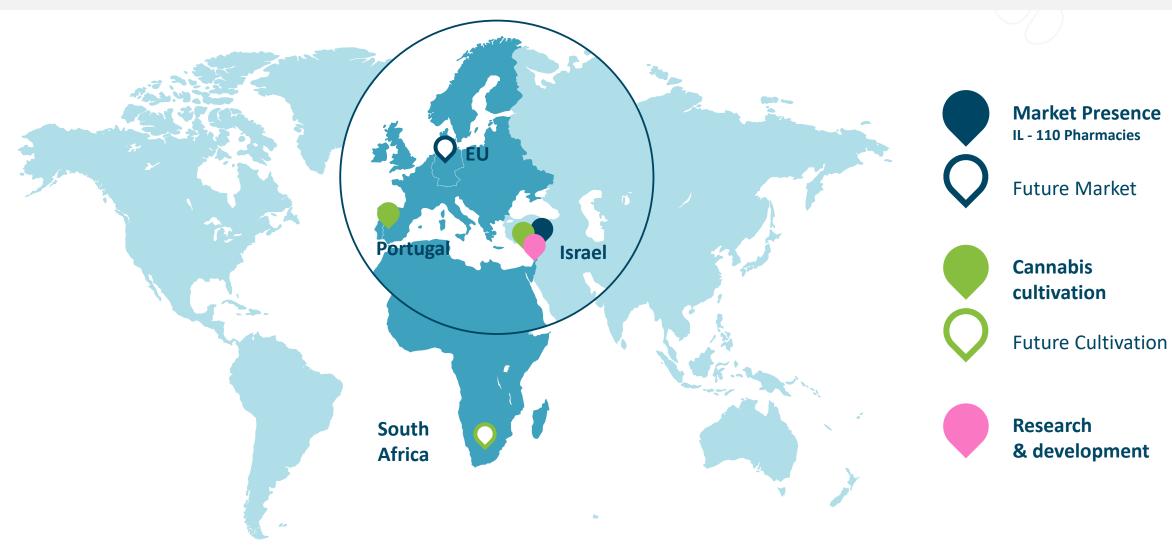


**Dr. Yariv Brotman**Plant metabolic pathways

Ben Gurion University & Max Planck Institute of Molecular Plant Physiology



# **Global Footprint**





# Summary

- Canonic's distinct market advantage is in mapping, decoding and stabilizing cannabis genetics for improved wellbeing products, and its marketing capabilities in the Israeli market.
- Canonic holds exclusive rights to Evogene's (NASDAQ, TASE: EVGN) state-of-the-art
   computational genomics technology, for medical cannabis product development.
- First two products, 'G-nnovation', were launched in Israel in Oct 2021.
- **Second-generation products ver. 1, 'High-bred'**, initiated launch in Israel in Oct 2022, focus on the market needs for:
  - a) Rich THC and enriched with a high proportion of terpenes.
  - b) CBG
  - c) Rare minor cannabinoids.
- Second-generation products ver. 2, 'Nature', currently under cultivation in collaboration with Plantis, expected to reach the market in Sep 2023.
- Canonic aims to enter the EU market during 2024-2025.

