



# COMPANY PRESENTATION

**Dr. Dan Gelvan, CEO**

March 2025



# Forward-Looking Statements

This presentation contains "forward-looking statements" relating to future events, and Ag Plenus Ltd. (the "Company") and its parent, Evogene Ltd. ("Evogene", and collectively "we", "us", "our"), may from time to time make other statements, regarding our outlook or expectations for future financial or operating results and/or other matters regarding or affecting us that are considered "forward-looking statements" as defined in the U.S. Private Securities Litigation Reform Act of 1995 (the "PSLRA") and other securities laws. Such forward-looking statements may be identified by the use of such words as "believe", "expect", "anticipate", "should", "planned", "estimated", "intend" and "potential" or words of similar meaning. We are using forward-looking statements in this presentation when we discuss our value drivers, growing market's expectations, challenges, business model and potential revenue stream, commercialization efforts and timing, product development and launches, estimated market sizes and milestones, as well as the capabilities of Evogene's and our technology.

Such statements are based on current expectations, estimates, projections and assumptions, describe opinions about future events, involve certain risks and uncertainties which are difficult to predict and are not guarantees of future performance. Therefore, actual future results, performance or achievements, and trends in the future may differ materially from what is expressed or implied by such forward-looking statements due to a variety of factors, many of which are beyond our control, including, without limitation, those described in greater detail in

Evogene's Annual Report on Form 20-F and in other information Evogene files and furnishes with the Israel Securities Authority and the U.S. Securities and Exchange Commission, including those factors under the heading "Risk Factors".

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# Agenda

**01// Company Overview**

02// The Technology Platform

03// Business Strategy

04// Pipeline & Collaboration

05// Summary

## Our Vision

### **Novel and sustainable crop protection products**

Design and develop novel and sustainable crop protection products allowing food security for the rapidly growing world population

## Our Mission

### **AI and science to boost novel crop protection development**

To direct and accelerate the development of target-based novel crop protection products, utilizing a revolutionary tech-engine based on AI, combined with a deep understanding of biology and chemistry

# Agro-chemical Market Growth Drivers

## Market growth forecast for 2028 ~\$92B

2023 Est., ~\$75.6 B (E.CAGR 5%)\*



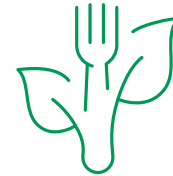
### 10B

the world's  
population in  
2050



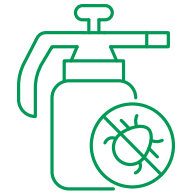
### 5

Multinationals lead the  
field. Low levels of  
innovation



### 50%\*\*

Yield loss to Wheat  
Blotch due to  
resistance is common  
in the UK



### Agro-chemical pesticides

are a well proven  
economical approach  
for increase of crop  
yields

# Agro-chemical Market Segments



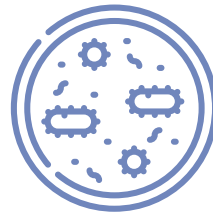
## Broad Spectrum Herbicide

### Market opportunity

Total herbicide – Estimated at **\$41.3B<sup>1</sup>**

### Major markets

- North America, Latin America
- Needs in all major global regions



## Fungicides for major diseases

### Market opportunity

Total fungicide market – estimated at **\$20.2<sup>3</sup>**

### Major markets

- Europe, Asia
- Needs in all major global regions



## Broad Spectrum Insecticide

### Market opportunity

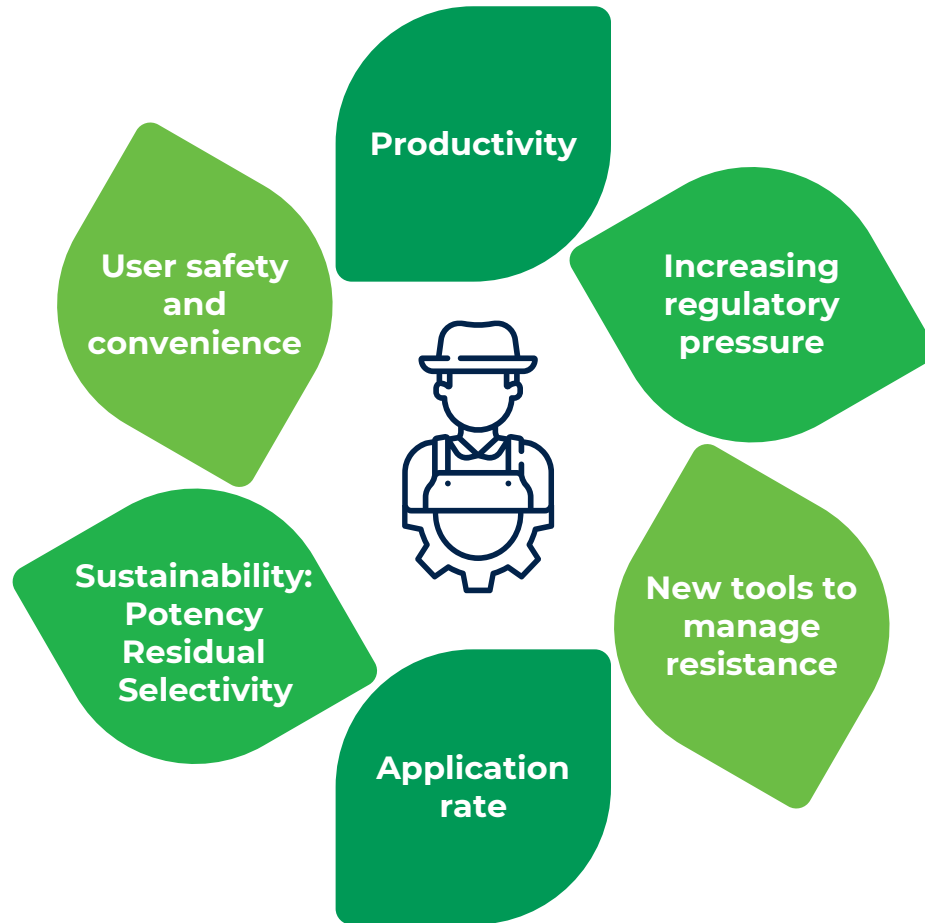
Total insecticide market – estimated at **\$18.7B<sup>2</sup>**

### Major markets

- Global

# Agrochemical Market

## Opportunities



## Challenges

### Increase of Pest Resistance & Regulatory Requirements

- Reduced tools due to regulatory requirements
- Resistant pests
- Increased application rate resulting in environmental damage

### Long and Expensive Development

- Time to market 10-12 years
- Average cost of \$286M
- 160K molecules synthesized

### Lack of Innovation

- Decreased rate in discovery of new pesticides
- Lack of capabilities to identify protein targets

# Key Product Development Challenges



## 01

### **Target Protein Selection**

Target Protein - an essential protein, that upon loss of its function compromises the organism.

#### **The Challenge**

To find a novel, safe, and druggable\* *Target Protein* from the thousands of proteins in the relevant organism, with a new mode-of-action (MOA) that *will not* result in adverse cross-reactivity in beneficial species.



## 02

### **Small Molecule Inhibitor Identification**

A small molecule inhibitor - is a chemical compound that effectively modulates or inhibits the activity of the target protein.

#### **The Challenge**

To find a novel molecule inhibitor out of the billions of potential chemical compounds, that both effectively and selectively affects the target protein.

# Our Solution

## AI and Science for Novel Crop Protection

Computational prediction of essential druggable proteins



Robust experimental biology and chemistry platform



Novel Modes of Action for sustainability and to overcome resistance



AI- based rapid virtual screening of  $>10^{10}$  compounds



Addressing **environmental safety** and selectivity early in discovery

**Cost-effective**, wet screening of only hundreds of compounds

**Reduced time** to market

Increase **probability of success**

# Our Pipeline



## Broad Spectrum Herbicide

No. of programs

3



## Fungicides for Major Diseases

No. of programs

3

Partnerships



# Our Impact – Sustainable & Novel Crop-Protection Solution



## Highly potent products

Effective in low doses  
Infrequent application  
Spare the ecosystem



## Low field residual

Environmentally degradable  
Safe to farmers



## Highly selective

Safe to environment  
Safe to pollinators  
Safe to humans



## Overcome resistance

Effective in resistance management efforts



## Suitable for modern agriculture

High ROI to farmer with limited environmental damage  
Frequency of application  
Convenience  
safety

# Agenda

01// Company Overview

**02// The Technology Platform**

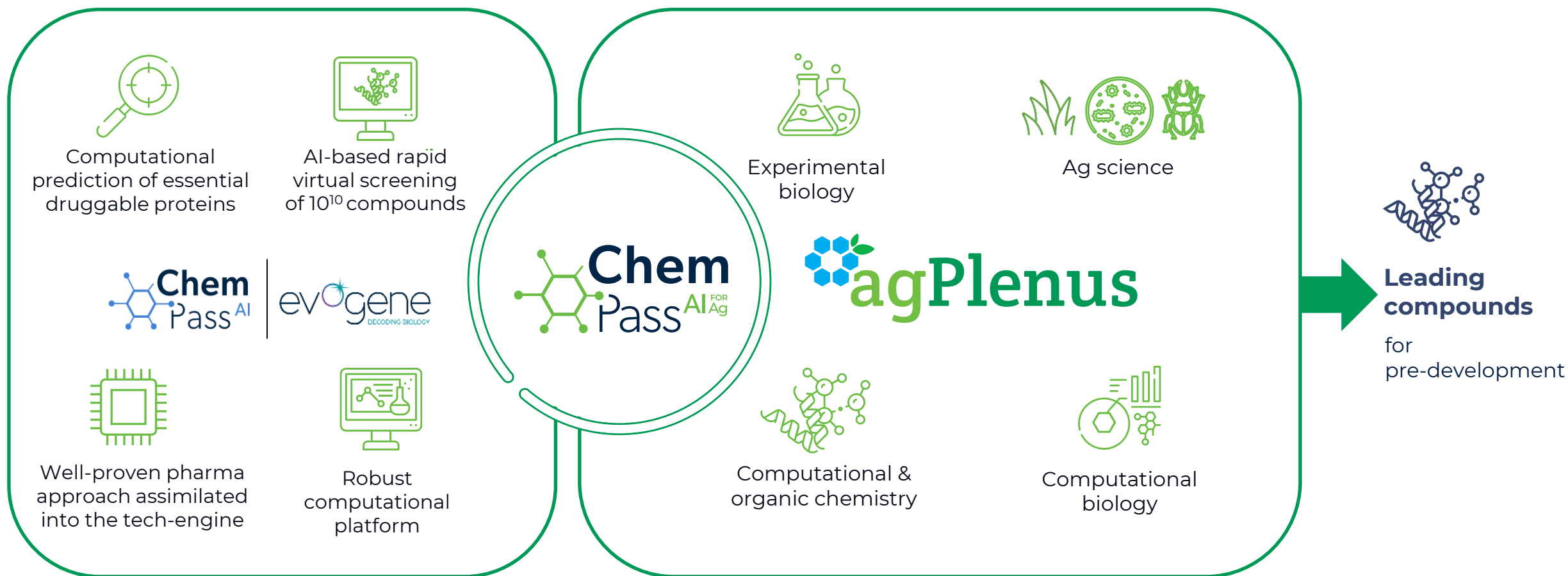
03// Business Strategy

04// Pipeline & Collaboration

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# The Concept Behind our Platform -

## Harnessing AI and Science for Novel Crop Protection Development



# Computational platform and methodology

Experimentally validated predictions



Predictions verified  
by wet assays



Protein Target  
Selection



Small Molecule  
Identification



Small Molecule  
Optimization



- 'TargetSelector'
- Target validation



- 'PointHit'
- in-vitro screening
- in-vivo screening

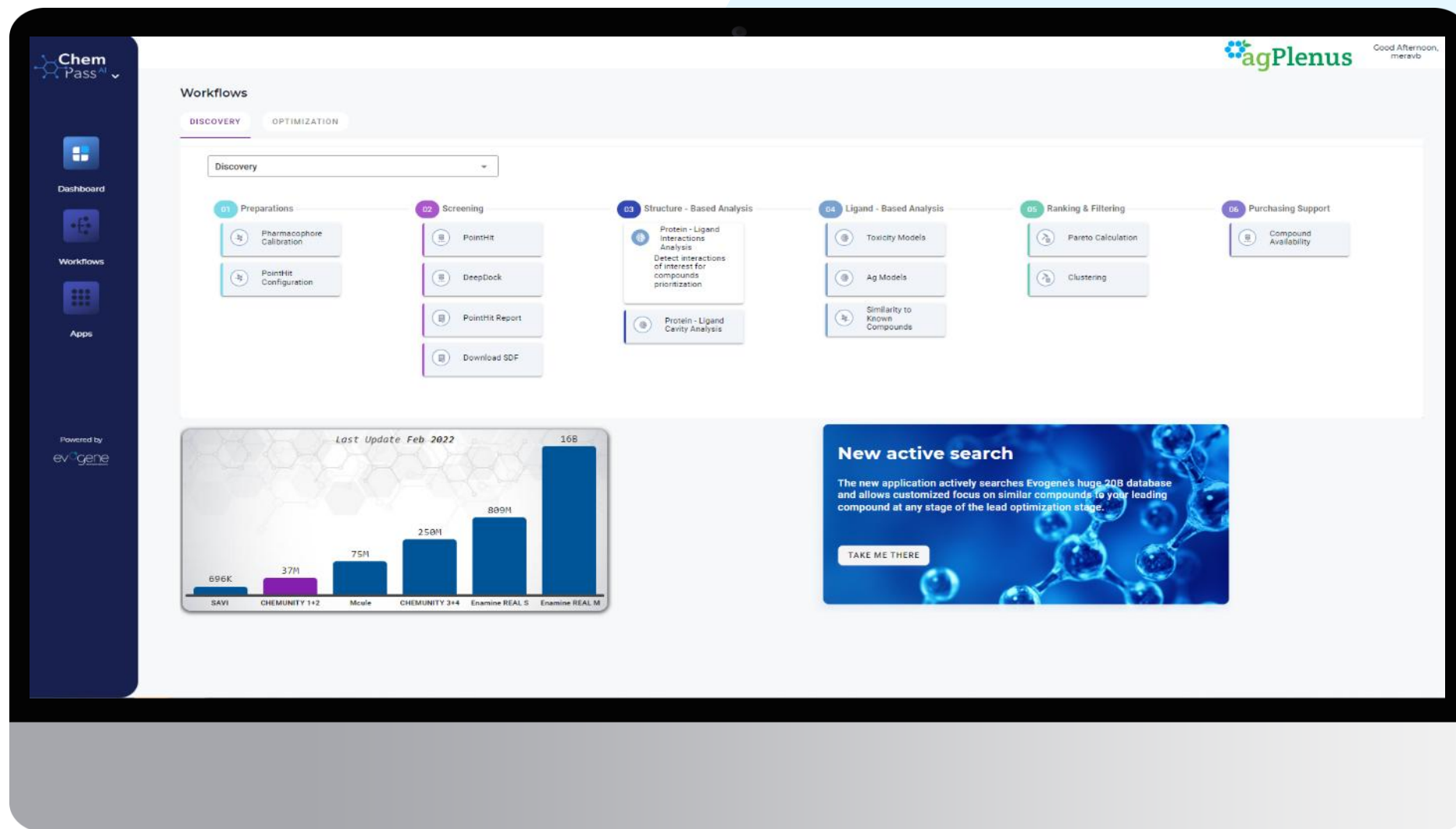


- 'ActiveSearch'
- 'De-novo SAR'
- Tox & Ag models
- Greenhouse and field studies



**Leading  
compounds for  
pre-development**

# Simple user-friendly dashboard



# Computational platform and methodology

Experimentally validated predictions



Predictions verified  
by wet assays



Protein Target  
Selection



Small Molecule  
Identification



Small Molecule  
Optimization



- 'TargetSelector'<sup>1</sup>
- Target validation



- 'PointHit'
- in-vitro screening
- in-vivo screening



- 'ActiveSearch'
- 'De-novo'<sup>2</sup>
- Tox & Ag models
- Greenhouse and field studies



Leading  
compounds for  
pre-development

Output: List of <10 Protein Targets



# TargetSelector™

Increasing Probability and Efficiency of Target Selection

Essentiality



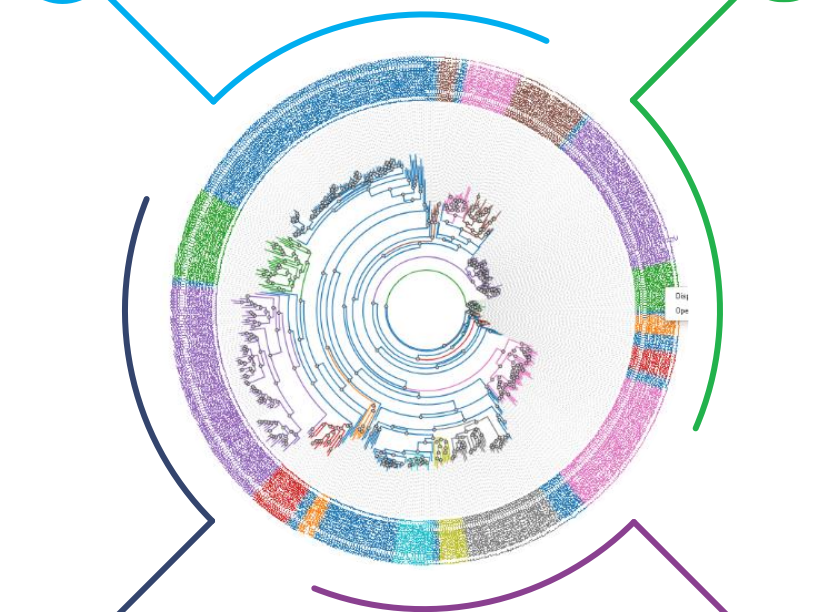
Druggability



Cellular pathways



Target-related safety



# Computational platform and methodology

Experimentally validated predictions



Predictions verified  
by wet assays



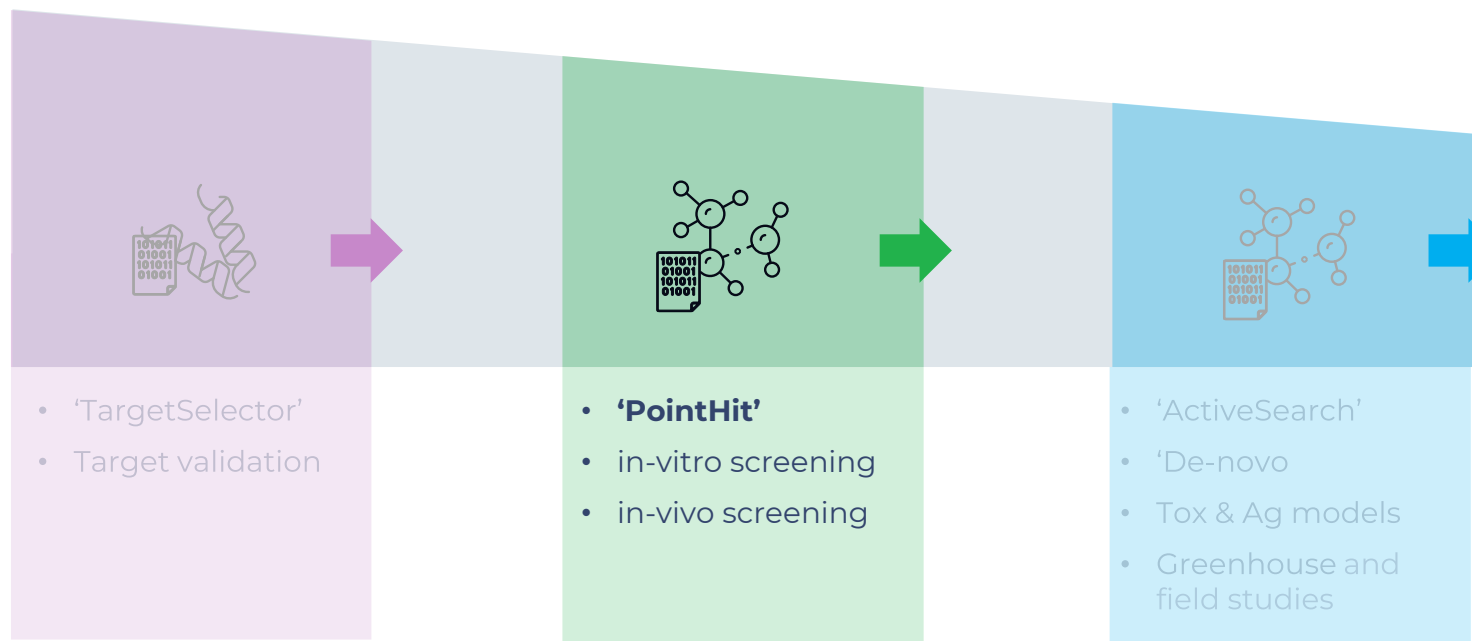
Protein Target  
Selection



Small Molecule  
Identification



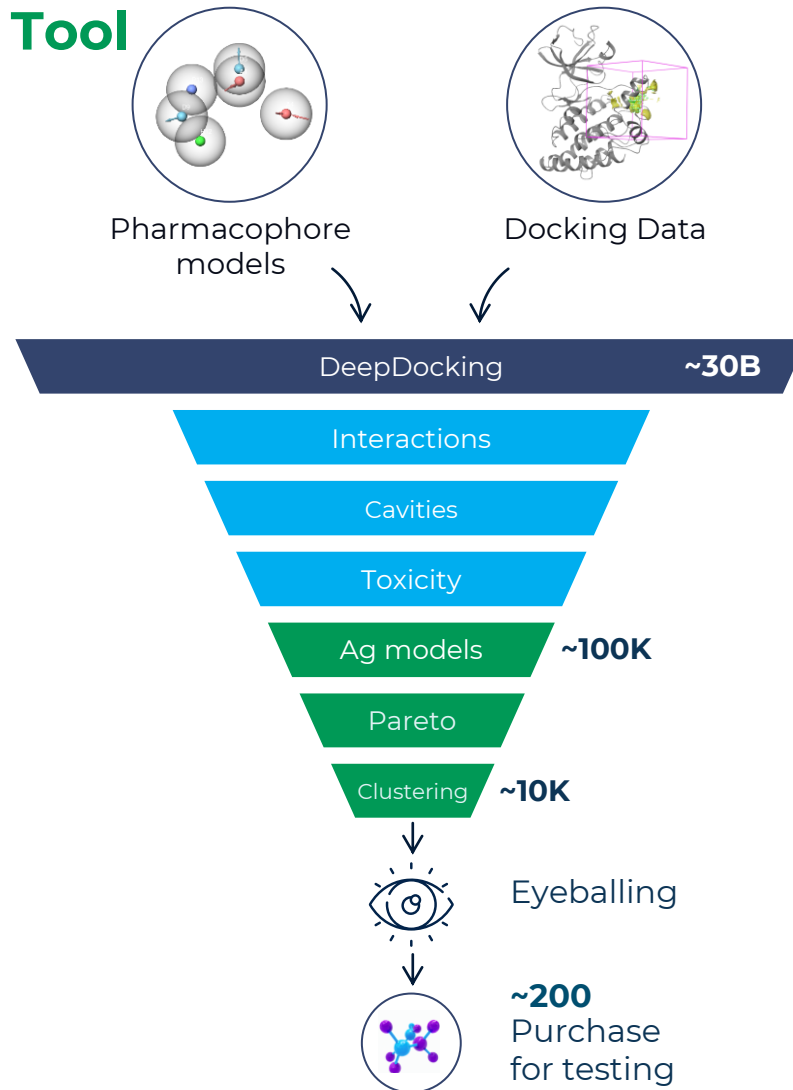
Small Molecule  
Optimization



Leading  
compounds for  
pre-development

**Output: List of 200-500 purchasable compounds**

# PointHit – Virtual High Throughput Screening Tool



Massive parallel  
screening

Reduces the volume of  
downstream analysis -  
cost and time-effective

Increases structural  
variability and  
opportunity to find  
Hits

# Computational platform and methodology

Experimentally validated predictions



Predictions verified  
by wet assays



Protein Target  
Selection



Small Molecule  
Identification



Small Molecule  
Optimization



- 'TargetSelector'
- Target validation



- 'PointHit'
- in-vitro screening
- in-vivo screening



- 'ActiveSearch'
- De-novo<sup>2</sup>
- Tox & Ag models
- Greenhouse and field studies

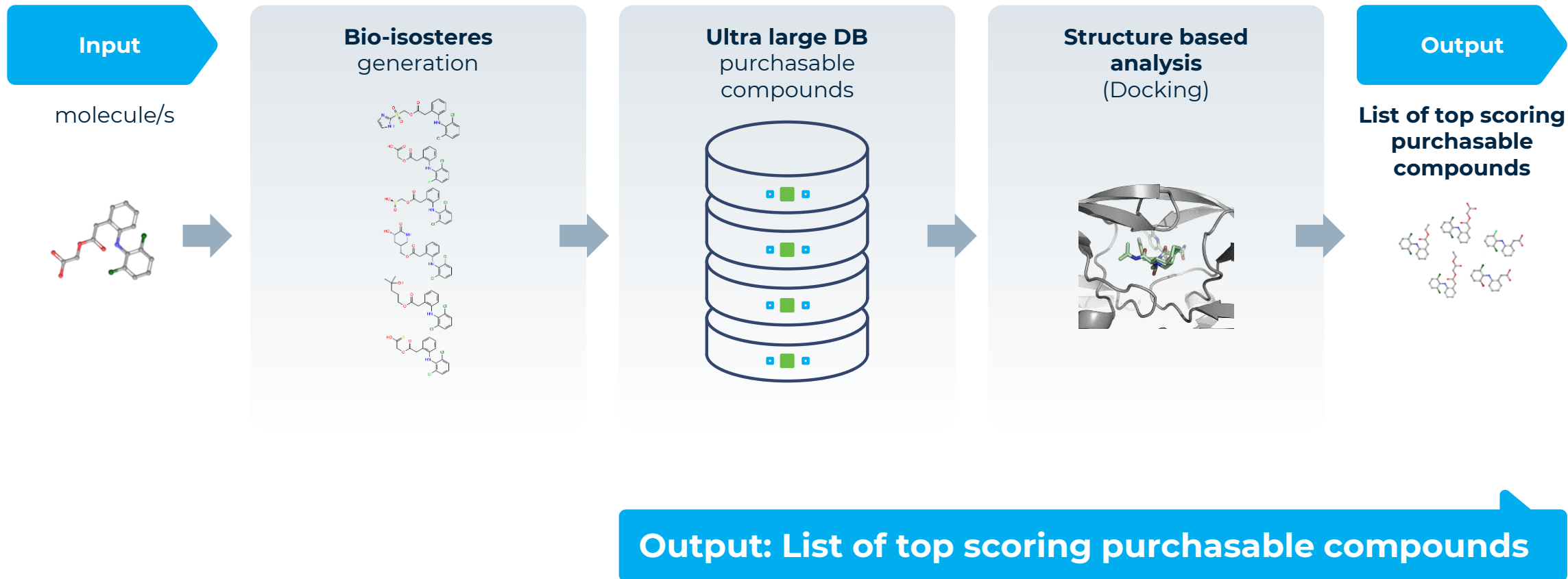


Leading  
compounds for  
pre-development

Output: Better hits and novel chemistries



# ActiveSearch - Optimization Tool

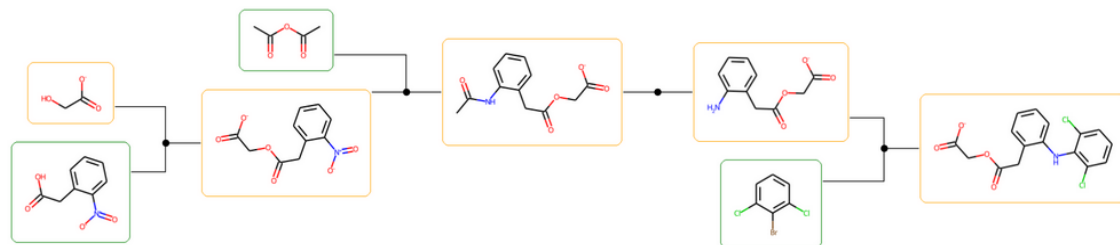


# De-novo Design

## Generative AI for entirely new chemistries

### De-novo design of new chemical entities:

- Generative AI creating entirely **new chemistries** trained on deep learning of results from previous steps
- Results are not limited by existing chemistry or the training sets



Output: Entirely new chemistries



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# Business Strategy

- AgPlenus is a collaborative company, building financial rights in a collaborative pipeline
- We focus on discovery of novel targets, generating active hits and optimizing them, while our partners focus on advanced optimization and development
- Through partnering, we leverage the development, regulatory and commercial capabilities of our partners to generate a significant pipeline of products
- We focus on broad scoped blockbuster products, with peak sales of no less than \$750M in current terms



# Partnership Opportunities

Full R&D capabilities companies	Interest in partnering for earlier innovation	Generic companies	Discovery companies
			
<b>Opportunities</b> New projects, identified targets, SAR, pipeline projects	<b>Opportunities</b> Pipeline projects	<b>Opportunities</b> Pipeline projects	<b>Opportunities</b> Target identification, hit ID, optimization

# Business Model



## Collaboration and Licensing agreement

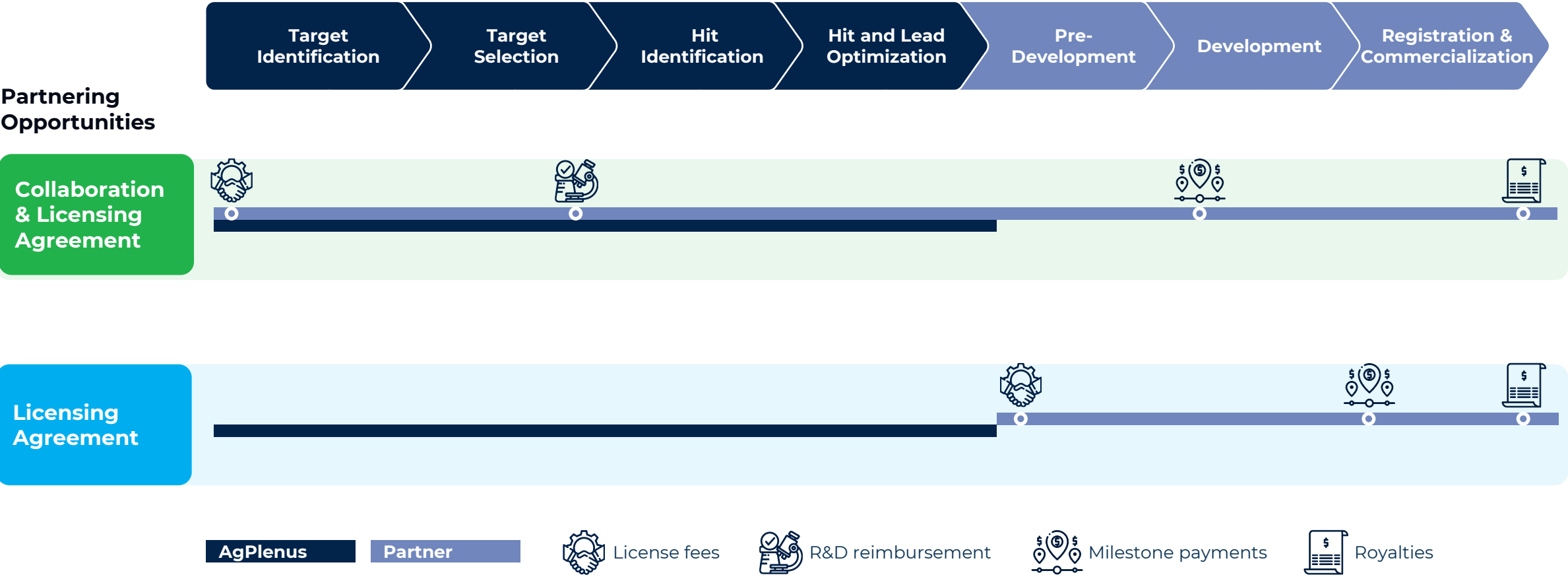
- Co-development utilizing AgPlenus' and partner's capabilities
- Flexible entry point along development path
- Revenue via upfront fee, R&D reimbursement, milestones, royalties

## Licensing Agreement

- Development up to Lead optimization, by AgPlenus
- Hand off to partner
- Revenue via license, milestones, royalties

# Revenue streams

Partnering Opportunities



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# Our Focus - Blockbusters



## Broad Spectrum Herbicides

### Market opportunity

- Total herbicide - \$42.8B<sup>1</sup>
- Resistance to current top products
- Regulatory and legal issues with Roundup®

### Major markets

- North America, Latin America
- Needs in all major global regions



## Wheat Blotch Fungicide

### Market opportunity

- Total fungicide market - \$20.8B<sup>2</sup>
- 70% of EU fungicide usage in wheat is for Wheat Blotch<sup>3</sup>
- EU market alone >\$1.2B annually<sup>3</sup>
- Widespread resistance to current top products ('Strobilurins') with 2023 sales of \$4.4B<sup>4</sup>

### Major markets

- Europe, Asia
- Needs in all major global regions

# AgPlenus Pipeline

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# Collaboration and Licensing Agreement



## **Develop new MoA herbicides to target resistant weeds**

- Started in March 2020
- AgPlenus to discover & optimize herbicide candidates
- Corteva to conduct testing & product development

## **License to Corteva**

- Corteva has exclusive license to products of collaboration
- AgPlenus receives rights to research fees, milestones & royalties upon commercialization

# Collaboration and Licensing Agreement

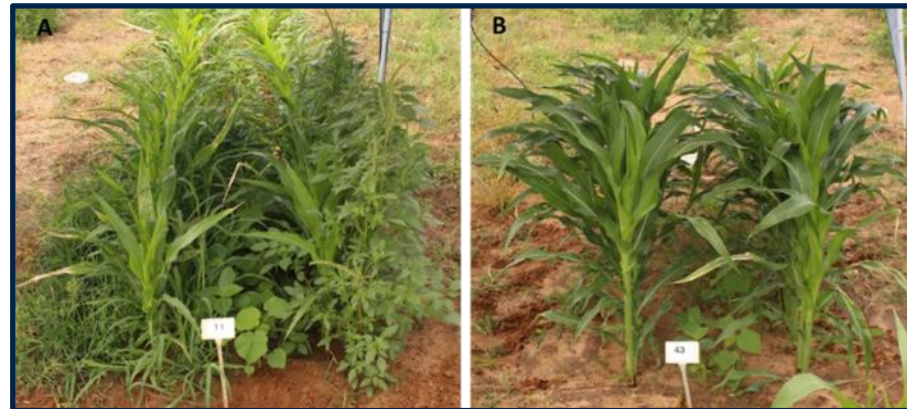


## AgPlenus Announces Licensing & Collaboration Agreement with Bayer to Develop a New Sustainable Weed Control Solution

NEWS PROVIDED BY  
AgPlenus Ltd. →  
21 Feb, 2024, 07:00 ET

The collaboration will tap into the potential of artificial intelligence (AI) to design and optimize crop protection chemistry, developing a novel sustainable Mode-of-Action (MoA) broad-spectrum herbicide for farmers

### Herbicide program -APTH1



APH1 demonstrated high weed control efficacy and good tolerance in Corn (Figure B)

### Status

- **Significant agreement signed with Bayer in February 2024 for APTH1 program**
- The license and collaboration agreement indicates the vote of confidence in AgPlenus' computational approach to expedite the discovery and development of pesticides

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# The Management Team

## Innovative & Experienced Management Team



### **Dan Gelvan | CEO**

Previous positions:

- t-syte, CEO
- Aurum Ventures, MD
- Biobeat, Chairman



### **Yaron Elad | CFO**

Evogene, CFO

Previous positions:

- Yamba Group Int. Ltd, CFO
- Recoly NV, CFO
- e-Sim Ltd., CFO



### **Merav Beiman, PhD | VP R&D**

Previous positions:

- ImmPACT-Bio, CEO
- Ferring, R&D
- Compugen, R&D
- QBI, R&D



### **Liat Foigel Wejgman | VP HR**

Evogene, VP HR

Previous positions:

- Evogene, Director of HR
- Beta Media, HR



### **Mirit Ram, MSc | VP Portfolio Management**

Previous positions:

- Evogene, PM
- FMC, PM
- HP, R&D

# Board

## Board of Directors



### **Ofer Haviv | Chairman of The Board**

- Evogene, President & CEO

### **Adrian Percy | Director**



- North Carolina Plant Sciences Initiative (N.C. PSI), Executive Director
- Board of Directors: Evogene, BioLumic, Nufarm, FA Bio
- Previously: UPL, CTO
- Previously: Head of R&D, Bayer



### **Eran Kosover | Director**

- Atera Networks
- Previously: AgPlenus Ltd., CEO
- Previously: Evogene, EVP & GM Crop Protection



### **Robert A. Woods | Director**

- Former Chair of Marrone Bio Innovations, CEO and Chair of Targeted Growth Inc.
- Former Chair of Syngenta Corp, US

## Scientific Advisory Board



### **Prof. Bill Jorgensen, PhD**

Sterling Professor of Chemistry at Yale, renowned for his computational work on force fields, molecular recognition, protein-ligand binding, de-novo drug design and FEP calculation for lead optimization



### **Prof. Hanoch Senderowitz, PhD**

Professor of Computational Chemistry at Bar-Ilan where he leads a laboratory focusing on molecular modeling, computer-aided drug design, and chemoinformatics.



### **Hans J. Santel, PhD**

Herbicide expert, with extensive professional experience in development and marketing at Bayer CropScience. Hans holds a diploma and PhD from Albert Ludwig University of Freiburg with a focus on plant physiology and biochemistry

# Summary



6 novel pesticides in development, 3 herbicides & 3 fungicides



Partner of two AgChem multinationals for developing broad-scope herbicides



Revolutionary AI tech-engine, combined with advanced biology and chemistry platform



Continuously evolving tech platform improvements



Target-based design with new MoA for sustainable and resistance-breaking products



Flexible business model



Time and cost-saving discovery approach



**THANK YOU**

[www.agplenus.com](http://www.agplenus.com)